

The tell-tale signs of not being able to be a leader are clear to see ...

# 1

The most important elements of leadership are communication and connection, energising and enthusing people.

When a person is promoted into leadership because of their competence in a particular area, they probably haven't a clue about the interpersonal requirements of their new position. It's understandable that they'd just want to hide in their office and do what they do best.

# 2

Leaders earn authority by establishing mutual trust, accountability and developing a deep sense of personal responsibility among colleagues.

Leadership is not a title, but a behaviour; authority does not come from titles or their position.

# 3

Some so-called “leaders” love designing processes and procedures and, whilst every organisation needs people with that expertise, successful leaders focus on igniting a passion in people, not only introducing new and improved processes.

# 4

The worst so-called “leaders” will tell you how things should be done simply because they believe they know best.

The best leaders will point the way and inspire others to find the best ways and then guide them on the journey.

# 5

Leadership requires courageous thought and innovative creativity; it prizes inclusion and diversity.

But an unqualified and insecure leader is likely to be rigid and cautious in their thinking and value obedience and conformity in their team. “*My way or the highway*” doesn’t motivate anyone (for very long)!

# 6

An unqualified leader will be more invested in their own success story than in the people around them.

But successful leaders know true leadership becomes ineffective, if not impossible, without teamwork and respect for other people ... and they create more leaders, not followers.

Every organisation needs to develop leaders to become more inspirational in order to create the performance breakthroughs they need ...please get in touch...we love to help

Call us on **01244 681068** or email [sales@sewells.com](mailto:sales@sewells.com)

We've had remarkable results across all sectors and we'd love to help you achieve and exceed your business performance goals